



# Richard J. Nenow

Regional Manager — South Central Region

**As the regional manager for the CPI's south central region, I am responsible for setting sales strategies and initiatives for my team, which includes retirement plan consultants in Texas, Oklahoma, Louisiana, Arkansas, and New Mexico. With more than thirty years in the retirement industry, I have experience with both defined contribution and defined benefit plan design and implementation.**



After serving four years in the U.S. Air Force, I joined the accounting firm Arthur Anderson & Co. in Kansas City, Missouri, where I spent the next four years. As the son of a U.S. Army officer, I spent my early years in Europe and the United States until my father retired and our family settled at Fort Riley, close to Junction City, Kansas.

I received a bachelor of science degree and a bachelor of arts degree from Pittsburgh State University in Pittsburg, Kansas. My wife, Lisa, and I make our home in Grapevine, Texas.

Throughout my life, I've made it a goal to engage in interesting hobbies. I find myself drawn to things that spark entertaining stories. I've taken up everything from sailing and white water rafting to knot tying and poker. I've been married for 27 years and my wife Lisa and I have three grown daughters. Life's a lot quieter now that the kids are grown but it works for us.