



Matthew K Scott CRPS

Retirement Plan Consultant — Phoenix, AZ
Western Region

Matthew K. Scott is a Retirement Plan Consultant for CPI Qualified Plan Consultants, Inc., with 35 years of financial industry experience. The majority of his career has been concentrated in qualified plan business. He is responsible for the sales and marketing of all CPI retirement plan products in Arizona and southern Nevada.



Prior to joining CPI, Mr. Scott joined Seligman in October 2004 as a Sr. Vice President. For the previous eight years, he was a Retirement Plan Specialist for Wells Fargo Bank in Arizona, where he was responsible for 401(k) sales in Arizona, New Mexico, and Las Vegas. Prior to then, Mr. Scott was Vice President, Retirement Plans, for Bank of America from 1996 to 1998, where he was responsible for retirement plan sales in the Southwestern states. Before then, he headed his own company, Programmed Benefit Concepts, where he marketed retirement plans and employee benefits programs to the broker community in Arizona. Mr. Scott began his career in January of 1976 as a District Sales Manager for Investor Diversified Services (now Ameriprise), in Minneapolis. During the 1980's, Matt was an owner of Independent Service Company, a major Midwestern third party administrator for retirement plans. He relocated to Arizona in 1993 as a Sales Consultant for American Bankers Insurance Group.

Mr. Scott received a BS degree from Frostburg State University in Frostburg, Maryland. He is series 6 and Series 63 licensed.